



REALTOR® News

Have Your Excuse Ready

Part of being prepared to deal with a threatening situation is having “an out.” Prepare a scenario in advance so that you can leave—or you can encourage someone who makes you uncomfortable to leave. Examples: Your cell phone went off and you have to call your office, you left some important information in your car, or another agent with buyers is on his way.



NAR Adopts New Strategic Plan to Strengthen Member Value and Modernize the Association

Click [HERE](#) to review the plan which includes new commitments from NAR to its members, partners, industry, and consumers.

RANW NEW LOGO POLL - WE WANT YOUR OPINION!

Paula has a very special job for you!

Let us know which new RANW logo you prefer by Dec 18th! The poll is located in our [Facebook Members Only group](#)! If you haven't joined that group, please do! You may be missing out!



1



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[Click HERE](#) to see the logo choices!



Events & Education



AXE THROWING WITH RANW YPN

Join the RANW YPN for a FREE evening of Axe throwing at 608 in Oshkosh January 29th, 2026
Link to **register [HERE!](#)**

SELF-DEFENSE CLASS

Safety is our number 1 priority! Sign up for a hands on self-defense training at Karate America in Neenah on March 12th from 1pm-2pm. **Register [HERE!](#)**

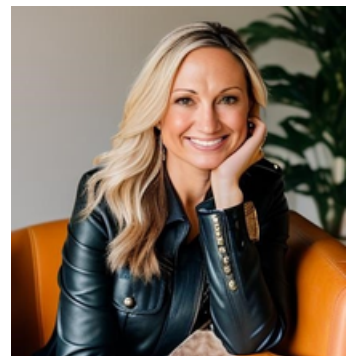
2026 RANW YPN EVENTS

29 JANUARY	Axe Throwing 📍 2283 WI-44, Oshkosh, WI 54904	Join us for a fun night of axe throwing, laughter, and laid-back networking! Connect with fellow young professionals while letting off some steam and sharpening your aim.
12 MARCH	Self Defense 📍 715 S Green Bay Rd, Neenah, WI 54956	Our 2nd Annual Self-Defense Workshop is here! 📖 Learn practical safety skills from a professional instructor in this empowering, educational session. Last year was a huge hit.
4-8 MAY	Hunger Awareness Week 📍 Oshkosh to Greenbay	Join us as we travel from Oshkosh to Green Bay supporting local food pantries and raising awareness for hunger in our communities. 🍌 A week of giving, connection, and making a real difference!
TBD AUGUST	Charity Kickball Tournament 📍 TBD	Get ready for a day of fun, friendly competition, and giving back! 🏈 Gather your team, join the excitement, and help raise money for the RANW Foundation. Let's play for a great cause!
15	Business Building Bootcamp W6124 Aerotech Dr, Appleton, WI 54914	Ready to grow your business with confidence? 📈 Join us for a free, one-day bootcamp packed with expert-led education and actionable steps to help you build a strong foundation for your success.

Affiliates - Consider Sponsoring the YPN in 2026! [Click HERE!](#)

INSTALLATION OF JILL DICKSON-KESLER and the 2026 RANW Board of Directors

Join us in welcoming RANW's new 2026 President, Jill Dickson-Kesler! **Register [HERE!](#)** This installation of Jill and the 2026 Board of Directors will be held on 1/22/26 at The LedgeCrest Reserve in De Pere. We hope to see you there! Thank you for the support of our amazing leadership!



RANW HOLIDAY PARTIES



FIRE & FIR
EVENT HALL

GREEN BAY HOLIDAY PARTY

REGISTER HERE for RANW's GB Holiday Party on December 11, 2025 @ the Fire & Fir Event Hall!
Centerpieces for sale benefiting the RANWF.



RANW HOLIDAY PARTY WREATH AUCTION TO BENEFIT RANWF

Click on the flyer for the full size

Click on the flyer for RSVP information. This event will take place at **RANW Fox Valley Holiday Party (Fox Cities Stadium, 12/18/25).**



FOX VALLEY HOLIDAY PARTY

REGISTER HERE for RANW's Fox Valley Holiday Party on Dec 18, 2025 @ The Fox Club, Appleton!



A WALK-THROUGH EVENT
INCLUDING FREE
ADMISSION

RANW INVITES YOU TO

Merry & Bright Cocktail Night

FOOD. DRINKS.
PRIZES.

LIGHT SHOW.
LIVE MUSIC.



THURSDAY
5:00 - 9:00PM

18
@The Fox Club

DECEMBER
FREE ENTRY

**RSVP
Today!**
RANW Members Only

Government Affairs

IN THE KNOW

Interested in receiving weekly news highlights from our Director of Public Relations and Government Affairs? It's time to dig a little deeper into real estate! Email jsunstrom@ranw.org.

Check out last week's recap [HERE!](#)

REALTOR® & GOVERNMENT DAY



For one day in Madison, hundreds of Wisconsin REALTORS® meet their legislators face-to-face, shaping the laws that affect your business and your clients. Help us stop harmful proposals, protect property rights and advance housing solutions. Space is limited, so register now at no cost [here: https://hubs.la/Q03V-gpW0](https://hubs.la/Q03V-gpW0)

A CONVERSATION ABOUT NIMBYISM

Jennifer Sunstrom, RANW Director of Public Relations and Government Affairs and broker Carey Martin talk about the RANW Housing Advocacy Committee, public hearings and NIMBYS opposing housing projects that we need. NIMBY=NOT IN MY BACKYARD. [Video HERE.](#)



RANW Foundation

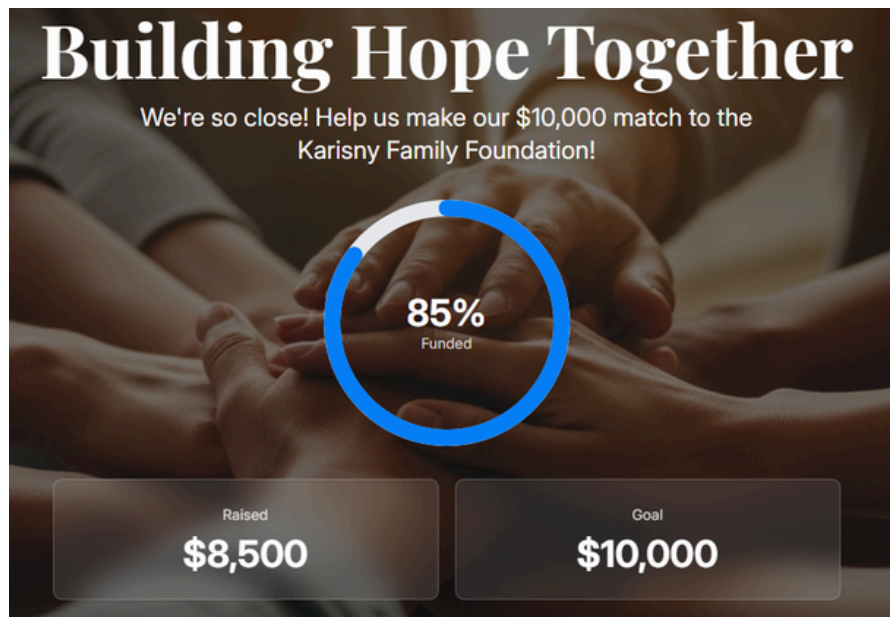
The RANWF seeks to empower non-profits in their pursuit of creating safe, affordable and sustainable housing for ALL.

RANWF Webpage: <https://ranw.org/ranw-foundation/>



WE'RE ALMOST THERE!

We're asking that each of our 2300 members donate \$25 or anything you can afford. Every dollar counts. Let's work together to end this housing crisis! **Check out our progress here: <https://ranw-foundation-fundraising-tracker.replit.app/>**





All proceeds from the RANWF go to local Habitat for Humanities, Pillars, Oshkosh Tiny House Village, The Veterans 1st Village in Green Bay, SAM 25 in Shawano, Holy Family Warming Shelter in Fond du Lac and Mission of Hope in Waupaca!

Check out our newest beneficiary:

[Holy Warming Shelter in Fond du Lac!](#)

REC 

[Click HERE](#) for videos of our non-profits.

Membership



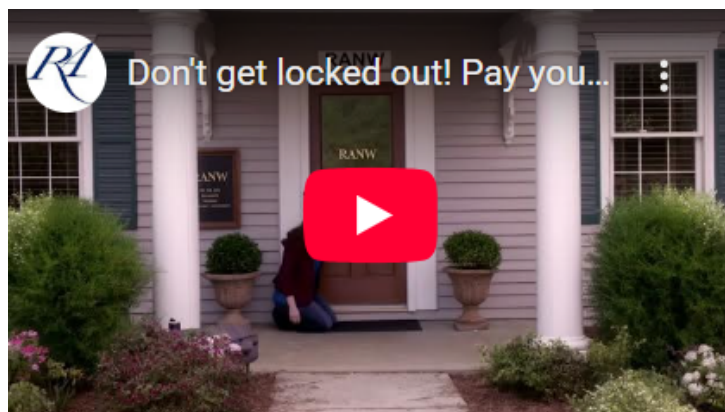
Membership Changes

To view RANW membership changes, [click HERE](#).

DON'T LOSE YOUR BENEFITS! RANW 2026 ANNUAL MEMBERSHIP DUES

[Click HERE](#) for the sharable and easy to follow guide on annual dues! [Click HERE](#) to pay!

Pay NOW to avoid the \$175 reinstatement fee!



MLS News

NAR Announced the Approval of a Series of Updates to the Multiple Listing Services (MLS) Handbook

RANW MLS has not made any changes to our current rules based on these NAR updates. The MLS Committee will be reviewing the changes from NAR this month.

Below is their summary of the 18 recommended changes in three main categories:

1: Reinforce Local Discretion (7 recommendations)

Policies that allow MLSs more flexibility at the local level.

Examples include clarifying rules around non-member access to MLS and other locally controlled practices.

2: Clarify Administrative and Operational Matters (6 recommendations)

Updates to improve clarity in MLS administration, day-to-day operations, and governance.

Includes adjustments to rules enforcement procedures for better consistency and transparency.

3: Remove Outdated Enforcement Practices (3 recommendations)

Elimination of policies that no longer reflect how MLSs and agents operate today.

Focused on removing obsolete compliance requirements that add unnecessary complexity.

These changes aim to:

- Modernize the MLS Handbook for the first time in 20 years.
- Reduce legal risk for NAR, MLSs, and members.
- Ensure policies align with current industry practices and technology.

[Check out the full story from NAR HERE.](#)

Duplicate Listing Fee Raising to \$50 Effective January 1st, 2026

Effective January 1st, the RANW MLS duplicate listing fee will go from \$20 to \$50.

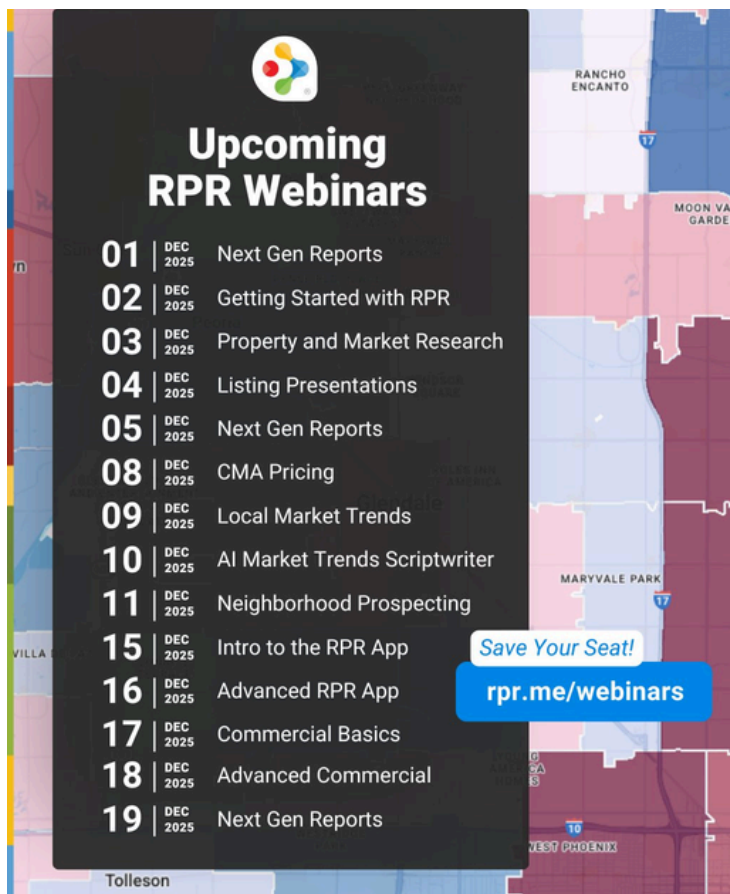
Bottom line - if the property is entered into a Paragon a second time, the fee will be \$50 instead of \$20. This could be a condo entered a second time as residential, a commercial entered as residential or other scenario.

After much deliberation, it was the decision of the Board of Directors to raise the duplicate listing fee as the second listing increases the amount of work required.

Changes to MLS Rules

The two following changes were made under the required photos section of MLS rules on page 15:

- Optional Property Floor Plans- may be included as a photo for submitted property, or may be included as an attachment if unbranded.
- Drone Usage: Any photos obtained by the use of a drone must be taken by someone who has complied with FAA regulations for commercial use. [LINK TO RULES HERE.](#)



Upcoming RPR Webinars

Date	Topic
01 DEC 2025	Next Gen Reports
02 DEC 2025	Getting Started with RPR
03 DEC 2025	Property and Market Research
04 DEC 2025	Listing Presentations
05 DEC 2025	Next Gen Reports
08 DEC 2025	CMA Pricing
09 DEC 2025	Local Market Trends
10 DEC 2025	AI Market Trends Scriptwriter
11 DEC 2025	Neighborhood Prospecting
15 DEC 2025	Intro to the RPR App
16 DEC 2025	Advanced RPR App
17 DEC 2025	Commercial Basics
18 DEC 2025	Advanced Commercial
19 DEC 2025	Next Gen Reports

Save Your Seat!
rpr.me/webinars

RPR Webinars!

The weather outside may be frightful... ❄️ but RPR webinars are delightful!

'Tis the season for learning! Grab your favorite hot beverage and join us for a year's-end lineup of live learning.

End the year strong, sharpen your skills and head into the new year prepped, polished and ready to win rpr.me/webinars

2-Minute Tech Tip

🕒 Two minutes. One brilliant hack.

What happens if you forget to renew your listing before it expires!? #TwoMinuteTechTips #RealtorLife

CLICK HERE! BUT FIRST, REMEMBER to contact Data Compliance before you clone for review as well as when a listing expires and you want to extend it.

FOREWARN TRAINING

The next FOREWARN training is December 17 at 1 p.m. CST. **Join us** as we demonstrate how to best utilize FOREWARN, share insider tips and tricks, and host a live Q&A session.

CubiCasa TRAINING

[Click to register for the Jan 14th training.](#)



CUBICASA

WEBINAR 101

LEARN HOW TO CREATE FREE AND EASY FLOOR PLANS

Wednesday | Jan. 14 | 2pm ET | 1pm CT | 12pm MT | 11am PT

LIVE GIVEAWAY PRIZES!

NAR RESOURCES for CONSUMERS

- [NEW: 8 Tips for Selling Your Home in Winter](#)
- [NEW: Hiring a Remodeling Contractor](#)
- [Real Estate Contract Contingencies](#)
- [Understanding Condo Ownership](#)
- [How to Protect Against Real Estate Wire Fraud](#)