

REALTOR® News

April is Fair Housing Month

REALTOR® AGENDA

REALTORS® ASSOCIATION OF NORTHEAST WISCONSIN

FAIR HOUSING MONTH

REALTORS® BUILD COMMUNITIES. FAIR HOUSING IS OUR FOUNDATION.

Make sure you are upholding the Fair Housing Act and helping to create thriving communities.

Celebrate Fair Housing Month with NAR—advocate for accountability, culture change and training. Elevate your community, advance homeownership and earn recognition. Take action now for a more inclusive tomorrow.



Every April, REALTORS® commemorate the passage of the Fair Housing Act of 1968 and reflect on housing discrimination and segregation, past and present. As community leaders, real estate professionals have an opportunity to be a part of equitable and inclusive change. Fair Housing Month signifies a recommitment to advancing equitable opportunities and expanding homeownership.

Reflect. Repair. Renew. Because That's Who We R[®].

To get started, NAR provides resources and recommendations for members and associations to embrace Fair Housing Month<u>click here</u>.





Fair Housing. Every Day. 1.<u>Watch the recording HERE</u> of the NAR NXT Podcast discussing how REALTORS® are opening doors to homeownership in their communities. 2.Providing the needed accommodations and accessibility requirements is essential! Read more HERE.



Safety First You take the wheel

Do not drive clients in your car. Instead, have them meet you at the property. When you leave your car, lock it.



Events & Education

Make-A-Wish Wisconsin Fundraiser at the Timber Rattler Stadium June 26th!



Check out the website <u>HERE</u> for the ticket form AND all the information! Also, find the list of committee members to buy tickets from!



RANW YPN Self-Defense Class May 6, 2025 ~ FREE!

<u>All</u> RANW members are invited to participate! Karate America - Neenah from 1pm-2pm <u>Click here to register!</u>

SAVE THE DATE

RANW Annual Meeting

Join us for breakfast and our yearly update and elections on November 6, 2025 at Bridgewood in Neenah.

RANW Golf Outings

Green Bay - July 21 Fox Valley - August 21 Oshkosh - September 11



Monthly Broker Round Table Discussions

Check the calendar on RANW.ORG to register for our monthly Broker Round Table discussions. These round tables are for Managing Brokers only. Don't miss a chance to have your voice heard! Our next meeting is May 1st @ RANW. <u>REGISTER HERE.</u> At this session, WRA Attorney Jennifer Lindsley shares an update of the past 9 months post-settlement and what the WRA has been doing behind the scenes!

NAR Legislative Meetings - May 31st-June 5th, Washington, D.C.



Join REALTORS®, lawmakers and industry leaders in discussing and advocating for these real estate issues that matter in every community.

- Housing Affordability
- Updating America's Tax Law

Equal Access and Representation

Click here for more information



Membership

Membership Changes

REALTOP

To view RANW membership changes, click HERE.

Designated REALTOR® (DR) Audit of Licensees Coming in August

Annually, RANW will conduct a required Firm Roster audit of licensees for all RANW Designated REALTORS®. Designated REALTORS® (DR) will receive a copy of the agent roster that RANW has on file. It is the responsibility of the DR to make sure that the RANW roster matches the roster for their firm with the Department of Safety and Professional Services (DSPS). Any discrepancies must be corrected within 30 days of receiving the audit notification. Once reviewed, the DR will email a copy of the original RANW agent roster, DSPS Roster, RANW Agent Audit form and a copy of any Add or Drop forms that were sent to the DSPS after review. After the audit and 30-day correction period, if RANW finds a licensee is under a RANW Designated REALTOR® (DR) with the DSPS but not on the RANW roster, RANW will notify the Designated REALTOR® in writing of the (NAR) DR Dues Formula policy. The Designated REALTOR® will then have thirty (30) business days to comply with the policy.

Failure to Submit Application

Failure to submit application or registration within 30 days will result in the Designated REALTOR® being assessed REALTOR® dues retroactive to the time of their association with the Designated REALTOR®. Designated REALTORS® who participate in MLS will also be assessed retroactive MLS fees accordingly. If the Designated REALTOR® also participates in the Multiple Listing Service (MLS) and/or the Electronic Lockbox Program, the Designated REALTOR® will be back-billed MLS (user) and/or lockbox fees times the number of months the licensee should have been assessed fees for the current year, plus a handling fee.

Government Affairs

REALTOR® & Government Day

Be a Changemaker: Shape the Course of Real Estate in Wisconsin **April 17, 2025 I Monona Terrace** and the State Capitol Join us at REALTOR® & Government Day (RGD) to amplify your voice and advocate for your business, industry and clients. Come together with REALTORS® statewide to meet in person with state lawmakers to champion priorities vital to the real estate industry, homeownership and property rights in Wisconsin. <u>**REGISTER HERE!**</u> CE credit for your participation! See the registration page for details.



Winnebago Floodplain Information Assistance

Winnebago County participates in the Community Rating System sponsored by the National Flood Insurance Program (NFIP) wherein individuals with property located in a floodplain, and who are required to hold flood insurance, may receive a reduction in flood insurance premiums if the participating community undertakes certain activities. One of the activities required is making map determinations, and publicizing the information to lenders, insurance agents and realtors. As a requirement of county participation in this program, please be advised of the following information: The Winnebago County Zoning Office will provide assistance to persons inquiring about floodplain property within the unincorporated area of Winnebago County.

The following information will be provided (available in our office for all floodplain construction since 1990):

- Community Number FIRM suffix
- Base Flood Elevation Copies of Elevation Certificate
- Panel Number Date of the FIRM's index (cover panel)

• Elevation datum system Floodway information and regulations, Historical Flooding and Wetland information Our office is located in the: David Albrecht Administration Building, 112 Otter Ave, 3rd floor Oshkosh WI 54901

Please be advised that as of March 17, 2003, new FEMA floodplain maps are in effect for the entire area of Winnebago County, unincorporated and incorporated areas alike. There are a total of 42 maps covering the entire county. Maps are available from FEMA.

If you have questions or comments concerning this matter, please feel free to contact 920-232- 3340 or e-mail: <u>zoningdepartment@winnebagocountywi.gov</u>





MLS News



- STOP uploading your listing contracts and amendments into the MLS.
- DO NOT email your listing contracts or amendments to Data Compliance.
- If you do this, you will be fined \$500 without a warning.

Changes to RANW MLS

<u>Click HERE</u> for the updated April 2025 RANW MLS Rules.

- Changes include page 9, section E Types of Properties: Condo
- Page 18, section 4.22 Duplicate Listings
- Page 21, section 5.16 Seller Allowances
- Page 21, section 5.17 Buyer Inducement
- Page 57-58, section 29 Definitions, Rule Guidelines and Clarifications



RANW Stats at a Glance

Want to create your market statistics and trending reports? See our how-tos HERE:

- <u>Click HERE for the How-To on Stats</u> <u>from Paragon!</u>
- <u>Click HERE for RPR Market Trend</u> <u>Reports and FREE Canva Templates</u> <u>to jazz up the data!</u>

Stats from RANW MLS Market Monthly Report for Residential Listings

APRIL 2025 CHANGES RANW MLS RULES

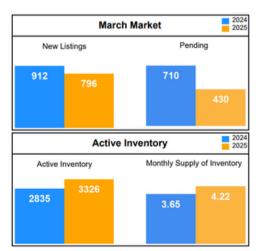
Condo listings are not allowed to be entered into the RANW MLS Residential Property Category:

- with the exception of a free-standing, single unit condo.
- Said Condo listing may be entered as a duplicate into the Residential Property category only after entry as a Condo.
- The Residential listing must be identified immediately in the public remarks as a Condo and must include the Condo MLS number.
- At the time of closing, the Residential listing must be removed from MLS and the Condo listing closed.

All mention of **"concessions"** were updated to read **"allowances"**.

See story for details. Updated rules on https://ranw.org/mls/mls-rules-regulations/

2025 Home Buyers/Sellers Generational Trends







SAFER SHOWINGS SMARTER ENGAGEMENTS

MLS Member Testimonials



FOREWARN is included with your RANW MLS subscription! Have you set it up yet?! <u>Member</u> <u>Setup HERE.</u>

FOREWARN TRAINING

APRIL 16Th @ 1pm Join us as we demonstrate how to best utilize FOREWARN, share insider tips and tricks, and host a live Q&A session. Please visit our <u>registration page</u> to sign up. We also created a fiver

to sign up. We also created a <u>flyer</u> for April trainings!

2025 Remodeling Impact Report

Check out the 2025 NAR Remodeling Impact Report HERE.

REALTOR.COM and RANW MLS

54% of you have not claimed your Realtor.com profile! Jump on today to see what all the fuss is about! A lot of potential clients are viewing your listings here! Before a member of the public even thinks about seeking out an agent, they are online! RANW MLS data goes to REALTOR.com for free! If you are adding a picture and your contact information to your REALTOR.com profile, you are more likely to get more leads!

2025 RANW Fair Housing Art Contest

Congratulations to our contest winners! 1st prize was a tie between Quinn and Maggie, 2nd place goes to Ethan and 3rd place goes to Sam! We love the reponse we got from the community! <u>Watch a video of one of our first place winners</u> <u>HERE!</u>



Lisn Mnes

Thank you RANW for giving us the FOREWARN app! I'm truly grateful for the

information it provides for our safety

before meeting a potential new client!



*Participating schools: Menasha, Appleton, Luxemburg-Casco, De Pere, and Green Bay!



ow to e Nancy Blanks I swear by this app. It gives us a that we know a little more about they even know

Affiliate Spotlights



WATCH THE VIDEO HERE!

The Rate team in Green Bay were a blast to work with! Check out all this company has to offer not only our members but prospective clients. We can't wait to hang with them at our next event!





RANW YPN and registrants had a fantastic time at the Fire Escape in Oshkosh during the Crafts and Craft Beer event! Thank you Complete Property Inspections for sponsoring!

The Timber Rattlers/Make-A-Wish Committee got to film promo videos inside the stadium! Look for our fun content on our social media platforms!



The New Member Orientation Committee put on another successful orientation in March!



RANW Home Inspectors and WAHI held another amazing education session!

WATCH THE VIDEO HERE!

Kristen Ambos and Point Mortgage are really on fire! Kristen is nationally acclaimed for her top lender stats. She and her team are so supportive to our members and sponsor almost all of our events.

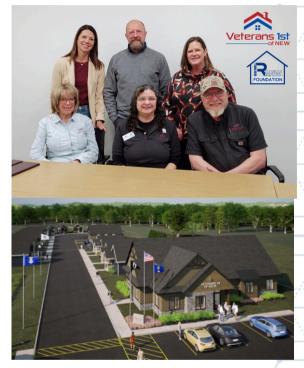




Please take a moment to view our website and learn a little about the RANW Foundation's mission to empower non-profits in their pursuit of creating safe, affordable, and sustainable housing for all. Please donate to the RANWF today to aid our local Habitats for Humanity and housing providers in working to solve the housing crisis. This month we're highlighting the Veterans 1st of NEW project in Green Bay, WI. **Check out the video HERE!**



RANWF Webpage: <u>https://ranw.org/ranw-foundation/</u> Watch the latest video <u>HERE on the Veterans 1st of NEW</u>



How to Give:

Make checks payable to: **RANWF**

Mail to: W6124 Aerotech Dr, Appleton, WI 54914

Drop off cash or check at the above address (Online credit card payments coming soon!)



CORPORATE DONATE CAMPAK CREEN BAY COLF OUTING FOX VALLEY COLF OUTING OSHKOSH COLF OUTING DUES BILLING FOX VALLEY HOLIDAY PARTY GREEN BAY HOLIDAY PARTY

	Click <u>HERE</u> to enlarge the <u>FLYER</u> !
	MOMENTIAL Make constraints Make constraints Make constraints Make constraints Constraints Drop off cash or check at the above address
MISSION	
The RANW Foundation seeks to empower non-profits in the and sustainable housing for all.	eir pursuit of creating safe, affordable,
VISION	
Through strategic partnerships, community engagement, and dedicated funding, the RANW Foundation aims to strengthen the capacity of housing organizations to build communities where diversity is celebrated, opportunities are abundant, and individuals have access to the stability and dignity that a secure home provides.	
GIVING GUIDELIN	IES
 Funds are transferable only to other 501(c)3 organizations. Funds will be directed to non-profits with a housing focus. One-third of the funds will be allocated to the following Habitat for Humanity Organizations: Wolf River Greater Fox Cities Greater Green Bay Oshkosh Fond du Lac One-third of the funds will be allocated to non-profits addressing housing needs for homeless, elderly, disabled, and veteran populations. One-third of the funds will be reserved for distribution to non-profit organizations on a case-by-case basis for housing-related needs. 	
	COMMITTEE MEMBERS
ORGANIZATIONS HABITATS FOR HUMANITY	CHAIR Jill Dickson-Kesler Coldwell Banker Real Estate Group FOX VALLEY
Greater Green Bay	Eric Muller - Exit Elite Realty
Greater Fox Cities	Molly Lichtfuss - RE/MAX 24/7 Real Estate
Oshkosh	ознкозн
Fond du Lac Wolf River Habitat	Jess Schulz - RE/MAX on the Water
	FOND DU LAC Rhiannon Diederichs - First Weber, Inc.
Veterans 1st of Northeast Wisconsin – Green Bay	WAUPACA/SHAWANO
Pillars – Fox Cities	Karina Tenor - RE/MAX Lyons Real Estate
Oshkosh Kids Foundation Tiny Homes	BROWN
Holy Family Warming Shelter – FDL	Paul Grall - Ben Bartolazzi Real Estate, Inc.
SAM25 – Shawano Mission of Hope – Waupaca	Molly Gutowski - Resource One Realty, LLC
	Carla Bialkowski - NextHome Select Realty



Annual Supra Lockbox Audit

We had a great return this year with the majority of companies meeting the March 31st due date. Thank you for your compliance. Companies that do not comply by April 15th will be invoiced a non-refundable late fee and \$99 per lockbox assigned on their monthly MLS billing. The late fee is 1% of lockbox replacement cost, currently \$.99 per lockbox assigned, with a minimum of \$15 to be charged. Please see link for instructions for completing the audit if you haven't already done so. If you have questions, please email Angela, aschilling@ranw.org. How to Pull Company Lockbox Audits from SupraWEB.



ON ENERGY

MRASSADOR

WELCOME YOUR CLIENT TO THEIR NEW HOME WITH A \$125 Gift of Energy Efficency

Help your clients manage rising energy costs!

- · Complete the online enrollment form.
- · Join the FREE 45 minute online Real Estate Ambassador Workshop.

For more information, visit focusonenergy.com/ambassador. Or reach out to Focus on Energy representative Nancy Alberte, by emailing nancy.alberte@focusonenergy.com or calling 608.358.8212.

NAR RESOURCES for CONSUMERS

REALTOR BENEFITS

- Flood Insurance
- Homeowners Insurance
- Buying Your First Home
- 10 Questions to Ask a Seller's Agent
- Home Inspections
- The Appraisal Process
- Steps Between Signing and Closing on a Home
- Mortgages and Financing Pricing your Home
- Fire Damage and Policy Coverage

- NEW: Deeds and Titles
- Alternative Listing Options

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Partnering with Wisconsin utilities

- Navigating Multiple Offers
- Homeowners Associations
- Marketing Your Home
- Seller Disclosures
- Property Taxes
- Preparing for Homeownership
- Escrow and Earnest Money
- Preparing to Sell your Home

NAR REALTOR Benefits® partners with select companies to create exclusive, customized offers that specifically help you save on solutions that boost your business and best serve your clients. View all partners alphabetically | Latest news and offers

INSURANCE: <u>https://www.nar.realtor/realtor-benefits-program/insurance#rbnav</u> TRAVEL/AUTOMOTIVE: https://www.nar.realtor/realtor-benefits-program/travel-automotive#rbnav HOME/LIFESTYLE: <u>https://www.nar.realtor/realtor-benefits-program/home-lifestyle#rbnav</u> BUSINESS/MARKETING: https://www.nar.realtor/realtor-benefits-program/business-marketing#rbnav TECHNOLOGY: https://www.nar.realtor/realtor-benefits-program/technology#rbnav EDUCATION: https://www.nar.realtor/realtor-benefits-program/education#rbnav **RESOURCES:** https://www.nar.realtor/realtor-benefits-program/about#rbnav