REALTOR® AGENDA





REALTOR® News



Safety First

Pick up some self-defense skills

The best way to find a good self-defense class is to learn what is available, and then make a decision. Many health clubs, martial arts studios and community colleges offer some type of class. You can also ask your peers, friends and family if they have taken a self-defense class that they would recommend



RANW Bylaw and Policy Changes ~ February 26, 2025

Please click <u>HERE</u> for the a copy of the recent changes regarding:

~ New Member Code of Ethics and Fair Housing Orientation

~ DR Annual Review of Licensees with the DSPS



AI Solutions for Real Estate

We had a great turn out for the AI Solutions series with Instructor and RANW member Becca McLagan! Look for more sessions going forward including an online version!

What AI questions or topics would you like to learn more about? Click here to share your ideas!

Appraisal Gap Strategies Webinar- April 9th, 10 am

In today's competitive market with little inventory and more buyers than sellers, many homes are sold for over list price. This can be a dilemma for buyers when mortgage financing is involved and the appraisal comes in low. In this webinar, join mortgage planning specialist Rudy Ibric to learn the implications of low appraisals as well as solutions available to buyers to give them a competitive edge. **Register HERE.**

Crafts & Crafts with RANW YPN!

Join us March 13 from 5-7pm at Fire Escape in Oshkosh for an opportunity to make a FREE pottery project while networking! Limited spots available. **FREE - <u>REGISTER HERE</u>**

LIVE RPR Training @ RANW

Come hang out with Kristen Hubers on March 13th from 1-3pm and she'll have you using RPR like a pro for Market Trends, stats, searches, prospecting, and more! **Register HERE:** <u>https://forms.office.com/r/zKpFLTP0FY</u>. Flyer <u>HERE.</u>



Home Inspector/REALTOR® Education Work Shop

March 20th 9am-1pm REGISTER HERE!

Space very limited so only register if you can commit to attending. <u>Click to be added to</u> <u>the waitlist for this session and</u> <u>future sessions</u> **Enlarge flyer <u>HERE.</u>**



2025 HOME INSPECTOR REALTOR® WORKSHOP

March 20, 2025 9am - 1pm REGISTER HERE: https://forms.office.com/r/rfBCHgjT4z

More information 920 707 9900 Email Jessica juecker@ranw.org Ric Thompson

Tom Beatty Home Inspector

and other members of RANW/WAHI

Broker classes @ RANW in April! Register now at <u>LiveBrokerClass.com</u>! Flyer HERE.

Make-A-Wish Fundraiser at the Timber Rattlers - June 26th!



Check out the website <u>HERE</u> for the ticket form AND all the information! Also, find the list of committee members to buy tickets from!

YPN Self Defense Class

May 6th from 1-2pm at Karate America in Neenah.FREE - Register here!SAVE THE DAT

SAVE THE DATE



RANW Annual Meeting

Join us for breakfast and our yearly update and elections on November 6, 2025 at Bridgewood in Neenah.

Monthly Broker Round Table Discussions

Check the calendar on RANW.ORG to register for our monthly Broker Round Table discussions. These round tables are for Managing Brokers only. Don't miss a chance to have your voice heard! Our next meeting is April 3rd @ RANW. <u>REGISTER HERE.</u>

NAR Legislative Meetings - May 31st-June 5th, Washington, D.C.



Join REALTORS®, lawmakers and industry leaders in discussing and advocating for these real estate issues that matter in every community.

- Housing Affordability
- Updating America's Tax Law

Equal Access and Representation

Click here for more information



Membership

Membership Changes

To view RANW membership changes, click HERE.

Celebrating Women's History Month

Designated REALTOR® (DR) Audit of Licensees Coming in April

Annually, RANW will conduct a required Firm Roster audit of licensees for all RANW Designated REALTORS®. Designated REALTORS® (DR) will receive a copy of the agent roster that RANW has on file. It is the responsibility of the DR to make sure that the RANW roster matches the roster for their firm with the Department of Safety and Professional Services (DSPS). Any discrepancies must be corrected within 30 days of receiving the audit notification. Once reviewed, the DR will email a copy of the original RANW agent roster, DSPS Roster, RANW Agent Audit form and a copy of any Add or Drop forms that were sent to the DSPS after review. After the audit and 30-day correction period, if RANW finds a licensee is under a RANW Designated REALTOR® (DR) with the DSPS but not on the RANW roster, RANW will notify the Designated REALTOR® in writing of the (NAR) DR Dues Formula policy. The Designated REALTOR® will then have thirty (30) business days to comply with the policy.

Failure to Submit Application

Failure to submit application or registration within 30 days will result in the Designated REALTOR® being assessed REALTOR® dues retroactive to the time of their association with the Designated REALTOR®. Designated REALTORS® who participate in MLS will also be assessed retroactive MLS fees accordingly. If the Designated REALTOR® also participates in the Multiple Listing Service (MLS) and/or the Electronic Lockbox Program, the Designated REALTOR® will be back-billed MLS (user) and/or lockbox fees times the number of months the licensee should have been assessed fees for the current year, plus a handling fee.

—— Government Affairs -

REALTOR® & Government Day

Be a Changemaker: Shape the Course of Real Estate in Wisconsin April 17, 2025 I Monona Terrace and the State Capitol

Join us at REALTOR® & Government Day (RGD) to amplify your voice and advocate for your business, industry and clients. Come together with REALTORS® statewide to meet in person with state lawmakers to champion priorities vital to the real estate industry, homeownership and property rights in Wisconsin. **REGISTER**

Event Highlights

- Advocacy update from the WRA
- Lawmaker meetings at the Capitol
- CE credit for your participation*
- Gov. Evers invited as event guest speaker
- REALTOR® group photo
- Complimentary post-event cocktail reception





April 1, 2025 Local Elections

April Election Update - For information regarding the April 1, 2025 local elections in Wisconsin, please visit <u>MyVote.WI.Gov</u>.

Candidates In Contested Local Races

There are many local races for city councils, village, town and school boards across northeast Wisconsin on April 1st. Each year RANW sends out a short questionnaire to all candidates in contested races. A few of them have taken the time to respond, and we encourage you to take a few minutes to review their responses to questions that are important to your business and community. Candidates who have sent in responses have hyper-links attached to their names in the list of contested races we have provided on a secure link on the RANW website. <u>Click here</u> and login to view after March 17th.



REALTOR® & GOVERNMENT DAY BUS TRIP

REALTORS JOIN US FOR A DAY TRIP TO THE HEART OF WISCONSIN'S CAPITOL! THIS EVENT OFFERS A FANTASTIC OPPORTUNITY TO GAIN VALUABLE INSIGHTS AND EXPERIENCE WHILE NETWORKING WITH INDUSTRY PROFESSIONALS AND GOVERNMENT REPRESENTATIVES. REALTORS WILL TRAVEL TOGETHER ON A COMFORTABLE BUS, ELIMINATING THE HASSLE OF DRIVING AND PARKING. SIT BACK, RELAX, AND ENJOY A DAY OF LEARNING AND CONNECTION IN THE CAPITOL CITY—NO STRESS, JUST GREAT OPPORTUNITIES!

Women's Council of

Greater Northeastern Region

Pickup at Wal-Mart 955 Mutual Way Appleton 9:30am

APRIL 17th 2025

Departing Madison at 6:30pm

FREE for WCR Members! Non WCR Members Early Bird pricing of \$10 until 3/31 and \$20 after 3/31



Save the Date

In 2016, you asked for a renovated library – we listened! **Now, we want to hear from you again.**

Come check out the renovated library and provide input for Appleton's future at our second family friendly workshop for Plan Appleton. We'll share what we have learned since our open house last November, dive deeper into opportunities, and test recommendations. Presentations will be given at the top of every hour followed by activities to learn more from you. See you there!



Check out the project website to learn more by scanning the QR code or visiting www.planappleton.org

DATE

March 18th, 2025

TIME

Join us for any of the following times

• 4-5 pm

5-6 pm6-7pm

LOCATION

Appleton Public Library 200 N Appleton St Mary Beth Nienhaus Community Meeting Room (upper level)





Appleton Summit

Date/time: March 12, 2025 9:00 a.m. - 12:00 p.m. (breakfast avail. at 8:30 a.m.) Location: Wisconsin Timber Rattlers - The Fox Club, 2400 N. Casaloma Drive, Appleton, WI 53913 Cost: FREE for members REGISTRATION CLOSED







Multiple Listing Servic

STOP uploading your listing contracts and amendments into the MLS.

– MLS News

- DO NOT email your listing contracts or amendments to Data Compliance.
- If you do this, you will be fined \$500 without a warning.

NOW LIVE: CubiCasa for Floor Plans in the MLS!

Free Floor Plans are Now Available to REALTORS® Association Of Northeast Wisconsin MLS Subscribers Via CubiCasa!

CubiCasa is a revolutionary mobile app that produces detailed and attractive floor plans from a simple fiveminute scan of a home. The app requires little training and no extra equipment; it will work with almost any smartphone or tablet you already own. Because it's so easy to use, it can be used widely by agents, appraisers, real estate photographers, and more. Login to Paragon and under Resources, create your account today and download the app! Free floorplans under 5000 feet - 5 minutes of scanning - 24 hours or less turn around time! More training coming next month and on demand HERE! Check out the additional bonus of the local photographer network HERE!

REALTORS' Association "I love using CubiCasa it's quick, easy, and free through our MLS. Scanning an entire property took less than 10 minutes, and it's a fantastic tool for listings since buyers often ask for a floor plan!"

AT RE/MAX 24/7 REAL ESTATE

FOREWARN TRAINING

FOREWARN training is March 19 at 1 p.m. Join us as we demonstrate how to best utilize FOREWARN, share insider tips and tricks, and host a live Q&A session. **REGISTER HERE!**

WEBINAR 101

Learn to Create Free & Easy Floor Plans in Minutes!

Mar 18, 2025 02:00 **PM CST**





with Innovative Floor

Plan Solutions!

Register for March 18th: HERE Register for March 19th: HERE Register for March 20th: HERE

Too Many Emails?

Get all your vendor webinars and March training right HERE in one webpage! Click HERE for all your upcoming training on one website. Skip ALL those emails! We've got your back!

RANW Stats at a Glance

RANW MLS Stats come out TODAY! Want to create your market statistics and trending reports? See our how-tos HERE:

- Click HERE for the How-To on Stats from Paragon!
- Click HERE for RPR Market Trend Reports and FREE Canva Templates to jazz up the data!

- WEBINAR 102 WEBINAR 103 Elevate Your Listings
 - Learn How to Unlock the Full Potential of Your Features!

CUBICASA

Mar 20, 2025 02:00 **PM CST**



Art Contest Alert!

From the RANW Communications Committee - Please pass on to the kiddos in your life and email me a pic of what they create by April 1st! **khubers@ranw.org**. One lucky kid will become instantly real estate famous!



SUBJECT: WHAT DOES FAIR HOUSING MEAN TO YOU?

FAIR HOUSING MEANS EVERYONE SHOULD HAVE THE SAME CHANCE TO LIVE IN A HOME THEY LIKE. NO MATTER WHAT THEY LOOK LIKE. WHERE THEY COME FROM. OR WHAT THEY BELIEVE.



DUE

APRIL 1ST,

2025

DRAW, PAINT, SCULPT, PHOTOGRAPH - THE SKY IS THE LIMIT! THIS CONTEST IS OPEN TO KIDS 4K-12TH GRADE THE WINNER WILL BE ANNOUNCED THE FIRST WEEK OF APRIL

Affiliate Spotlights



WATCH THE VIDEO HERE!

Scott is so easy to work with. He has a coolness about him that can't be taught. Specializing in foundation issues, Scott won't charge you extra for his extra knowledge of foundations. He's also always available if you need to give him a call or text a picture of something you know isn't quite right. Inspections available 7 days a week and evenings!



WATCH THE VIDEO HERE!

REALTOR

I had so much fun filming with the lenders from Capital Credit Union on Morris Avenue in Green Bay! And if I had that much fun, I can just imagine how smooth the process of getting a home loan will be! Capital Credit Union is definitely worth the visit!



WATCH THE VIDEO HERE!

Chris Rank has 24 years of experience as a home inspector in both Wisconsin AND Florida! "You spend hundreds of thousands of dollars on a home for your family. Why not spend a couple hundred more and invest in a great home inspection?"



Join Chairperson Jill Dickson-Kesler and the RANW Foundation in our mission to empower non-profits in their pursuit of creating safe, affordable, and sustainable housing for all. Please donate to the RANWF today to aid our local Habitats for Humanity and housing providers in working to solve the housing crisis. Right now we are running a Corporate campaign! Thank you to Beiser Realty and Century 21 Ace Realty for being the first to contribute to the Foundation! We can't do it without you!

RANWF Webpage: <u>https://ranw.org/ranw-foundation/</u> Watch the video HERE: <u>https://youtu.be/EvFTCFOKGw4</u>

Click<u>HERE</u> to enlarge the <u>FLYER</u>!



Jill Dickson-Kesler Chairperson and RANW President-Elect

How to Give:

Make checks payable to: **RANWF**

Mail to: W6124 Aerotech Dr, Appleton, WI 54914

Drop off cash or check at the above address (Online credit card payments coming soon!)

Click <u>HERE</u> for upcoming events! CORPORATE DONATE CAMPAIGN GREEN BAY COLF OUTING FOX VALLEY COLF OUTING OSHKOSH GOLF OUTING DUES BILLING FOX VALLEY HOLIDAY PARTY GREEN BAY HOLIDAY PARTY





Supra Lockbox Audit Due March 31st

MLS subscriber companies who participate in the Supra Lockbox and Key program were emailed on February 3rd, requesting them to report the number of Supra lockboxes in their possession. <u>How to Pull</u> <u>Company Lockbox Audits from SupraWEB.</u> Companies will be given until March 31st, 2025 to report the number of lockboxes in inventory and report any lost or stolen lockboxes. The company will be charged for the missing or damaged equipment. Please call the office at 920-707-9905 or email the lockbox administrator Angela Schilling @ aschilling@ranw.org for questions or concerns.

eKEY Basic Training for the New User: • Mar 13, 2025 10:00 AM <u>REGISTER HERE!</u>





Business Resources.

WELCOME YOUR CLIENT TO THEIR NEW HOME WITH A \$125 Gift of Energy Efficency



Help your clients manage rising energy costs!

· Complete the <u>online enrollment form.</u>

· Join the FREE 45 minute online Real Estate Ambassador Workshop.

For more information, visit <u>focusonenergy.com/ambassador</u>. Or reach out to Focus on Energy representative Nancy Alberte, by emailing nancy.alberte@focusonenergy.com or calling 608.358.8212.

NEW NAR RESOURCES for CONSUMERS

- <u>Seller Disclosures</u>
- NEW: Property Taxes
- Preparing for Homeownership
- <u>Consumer Guide: Escrow and Earnest Money</u>
- Consumer Guide: Pricing your Home
- <u>Consumer Guide: Preparing to Sell your Home</u>
- Fire Damage and Policy Coverage
- Flood Insurance
- Homeowners Insurance

NAR REALTOR Benefits® partners with select companies to create exclusive, customized offers that specifically help you save on solutions that boost your business and best serve your clients. View all partners alphabetically | Latest news and offers

INSURANCE: https://www.nar.realtor/realtor-benefits-program/insurance#rbnav TRAVEL/AUTOMOTIVE: https://www.nar.realtor/realtor-benefits-program/travel-automotive#rbnav HOME/LIFESTYLE: https://www.nar.realtor/realtor-benefits-program/home-lifestyle#rbnav BUSINESS/MARKETING: https://www.nar.realtor/realtor-benefits-program/business-marketing#rbnav TECHNOLOGY: https://www.nar.realtor/realtor-benefits-program/technology#rbnav EDUCATION: https://www.nar.realtor/realtor-benefits-program/education#rbnav RESOURCES: https://www.nar.realtor/realtor-benefits-program/about#rbnav