

## DON'T SIT DOWN AND WAIT FOR THE OPPORTUNITIES TO COME. GET UP AND MAKE THEM! CINE

## **IMPORTANT Reminders**

November 15thDiscounted Dues DeadlineDecember 14thReal Estate License Renewal DeadlineDecember 31stRANW Membership Renewal final deadlineDecember 31stEthics Deadline to maintain membership

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## 2025 RANW Membership Renewal Dues Now Available to Pay Online!

Discounted dues deadline is Friday, November 15th

No dues increase!

To login to pay online, use your six-digit RANW ID or NAR ID. If you forgot your password, click forgot password and a password reset will be emailed to you. Don't know your ID? How to Look up your Member ID and View/Print Invoices and Receipts in Member Portal. HARD COPY STATEMENTS WILL NOT BE MAILED THIS YEAR\*

#### Payment options include:

REALTOR

- Online member portal with VISA/MasterCard
- Mail check or money order with the names of who you are paying for (hard copy statements will NOT be mailed this year).
- Stop in to pay with a check or money order during open hours.
- Regular business hours are M-F 8:30-5:00 pm. See website for any adjusted holiday hours.
- Leave payment in drop box after business hours.
- Payment drop box attached to the east side of the building.
- NO CASH PLEASE

The discounted dues deadline is Friday, November 15th. Add \$54 to the statement amount when paying November 16-December 31st.

#### Once paid DUES ARE NON-REFUNDABLE

REALTORS® Action Assessment - Your WRA dues include a mandatory action assessment of \$50.00 and may be satisfied in one of two ways: either (1) a voluntary contribution to the REALTORS® Political Action Committee Wisconsin (RPAC) or (2) an additional contribution to the Wisconsin Homeowners Alliance (WHA). If you choose not to contribute to RPAC, you must log into MyWRA on WRA's website (www.wra.org) and check the respective box. Any re-direct requests must be made within 48 hours of the time dues are paid. CLICK HERE for more information.

Thank you for your membership!

#### Miss the Safety webinar last month? Click HERE!



Safety First Block identity theft

Contact the fraud department of any of the three consumer reporting companies—Equifax®, ExperianSM and Trans Union®—to place a fraud alert on your credit report. The fraud alert automatically lets credit card companies and other creditors know they must contact you before opening any new accounts or making any changes to your existing accounts.

## **Real Estate License Renewal Deadline is 12-14-24**

See your continuing education options at <u>https://www.wra.org/RECEinfo</u>/. The DSPS will notify licensees when the renewal window opens via the email address they have on file. The renewal portal is predicted to open on October 26, 2024. To renew, go to <u>https://license.wi.gov/s/login</u>/. For more information about renewing your license, see Don't Let Your License Get 86'd in the September 2024 Wisconsin Real Estate Magazine at <u>https://www.wra.org/WREM/Sep24/CE/</u>.

## Code of Ethics REQUIRED by 12-31-24

Don't lose your REALTOR® membership!

**WRA Courses:** foward all of following 1-hour course certificates: Course 2, 3, 7 and 10 or 11. **Online Courses:** forward Course 4 only if offered as a 3-hour course option

Please send to cdreger@ranw.org prior to 12-31-24.



## Save the Date for RANW Holiday Parties

#### December 5, 2024

<u>RANW FOX VALLEY HOLIDAY PARTY</u> -- Save the Date! Registration coming soon. This event will take place at the 513 on College Ave in Appleton. Theme: Winter Wonderland ~ Cocktail attire encouraged. Cash bar, free apps and great networking!

#### December 12, 2024

RANW GREEN BAY HOLIDAY PARTY -- REGISTER HERE BEFORE 11/21!

This popular event will take place at Stadium View in Green Bay. Cash bar, free apps, prizes and networking!

## Notice of Annual Meeting and Election of Directors Monday, October 28, 2024

Location: Hilton Paper Valley, Appleton Annual Meeting: 9:15 a.m.

The election of Directors for the 2025-2027 RANW Board of Directors will take place at the RANW Annual Meeting on Monday, October 28, 2024, at the Hilton Paper Valley, Appleton, during the business portion of the meeting which begins at 9:15 a.m. Elections shall be by RANW REALTOR® Members by voice or hand vote, or by ballot if there is more than one nomination per Director position to be filled; and all votes shall be cast in person. Any ballot shall contain the names of all candidates and the position for which they are nominated. The Nominating Committee Slate is to be announced no later than three weeks preceding the Election. Additional candidates for the offices to be filled may be placed in nomination by a petition signed by at least 10% of the RANW REALTOR® members. The petition shall be filed with the Secretary at least two weeks before the election at which time REALTOR® members will be notified of such additional nominations. No write-in nominations or nominations from the floor shall be accepted (ref: RANW Bylaws Article XI).

2025 RANW Directors: REALTORS® nominated for election by RANW REALTOR® membership for a Director position on the RANW Board of Directors:

3-Year Term Effective January 1, 2025 (2 positions):

Jenelle Bruno Jill Dickson-Kesler

1-Year Term Effective January 1, 2025 (1 position): Pat Kaster

2025 RANW MLS Directors: REALTORS® appointed by RANW Board of Directors for a director position on the RANW MLS Board of Directors:

3-Year Term Effective January 1, 2025 (3 positions):

**Gus Garcia Joy Pouwels Brittany Voigt** 









Gus Garcia

**Brittany Voigt** 

## REGISTER for the 2024 RANW Annual Meeting

Monday, October 28th from 8:30am-11:30am Register HERE!

Joy Pouwels

This event will take place at the Hilton Paper Valley in Appleton. Member Price: \$25 Table of 8: \$200 This is a limited seating event. Please register ASAP to secure a spot! Highlights of the meeting include keynote speaker Nick Meisner talks bringing the 2025 NFL Draft to Green Bay, EPA Awards, NEW Direct Giver Awards, Introduction to the RANW Foundation, and more!

## Who will be the 2024 RANW Pumpkin Master?

Register your team HERE to compete in the YPN pumpkin contest at the RANW Annual Meeting. All proceeds go to the RANW Foundation.

## **Thank You For Attending the RANW Broker Meetings**

Couldn't make the meetings but still have questions? Email Paula at phall@ranw.org for more information!

## Thank You Sponsors & Attendees at RANW Oshkosh Golf Outing!

**Thank You Sponsors!** 



## Thank you for Attending Cookies, Canva, and Kristen!

Thank you to everyone who turned out for the CANVA class on October 26th at RANW! We had so much fun with you! If you EVER have any questions about CANVA or any of our programs (Paragon, RPR, Forewarn, etc), please contact khubers@ranw.org. Kristen lives to help! This class will be held again in the future.

## Wisconsin Mortgage Bankers Association's 2024 Real Estate and Finance Conference

The Wisconsin Mortgage Bankers Association's 2024 Real Estate and Finance Conference will be held on November 13-14, 2024, at the Engleside Hotel in Pewaukee. This event is an excellent opportunity for professionals in the real estate and finance industries to learn, network, and grow. **Flyer HERE**. For all the details + registration, go to: <u>http://www.wimba.org/2024ConferenceHome</u>





### **Membership Changes**

To view RANW membership changes, click HERE.



## Wisconsin Housing and Economic Development Authority (WHEDA)

Applications for the Infrastructure Access, Restore Main Street, and Vacancy-to-Vitality loans are officially open!

Developers and governmental units who intend to apply for any of these funding opportunities can learn more here: <u>https://bit.ly/46qOiE</u>K

This application cycle will close on Friday, October 25, 2024.

## **Calling All Direct Givers**

#### When should I send in my contribution?

Well, today would be great! We are officially in RANW's Direct Giver Fundraising period. We ask that all members who have been Direct Givers, or wish to become new Direct Givers please send in your contribution now so that we are able to help candidates who are raising funds and campaigning for the November election. The WRA Direct Giver Program provides an alternative to an RPAC contribution for members who:

- wish to retain full control and direction over who will receive their political contributions
- wish to give personal contributions to candidates for local and state elections and at the same time benefit the REALTORS® Association

#### **Direct Giver Process**

- 1. Solicitations: The minimum contribution is \$100.00.
- 2. Checks: Checks can be used and must be made to the WRA Direct Giver Program (not RPAC). Checks can be sent to RANW, W6124 Aerotech Dr., Appleton, WI 54914.
- 3. Credit Cards: You may also pay on-line via credit card. <u>Click here</u> and login to the WRA site. Or you can call Jennifer at 920.739.9108 with your credit card information and she will take care of it.
- 4. Control: Contributions to the Direct Giver Program are deposited in a separate bank account from RPAC contributions. Structurally, the WRA then acts like a bank, with disbursements permitted only with the explicit authorization of the contributor. That is, you retain full control on how your direct giver money is spent.

**Directing Contributions**: Contributors may at any time direct their contributions, in whole or in part, to any candidate for local, state or federal office. When disbursing funds, contributors can email or call RANW or WRA to indicate how they wish their money to be distributed.

## **Wisconsin Voting Information**

Read the following article on Shaping Wisconsin's Future by Riley J. Barnhardt: <u>https://www.wra.org/WREM/Sep24/Election/</u>



The November 5th election is quickly approaching. Do you have a voting plan? Don't wait until the last minute to decide how you want to vote this year and gather the information on what you need to do.

Where is my polling location? This and the answers to your other question at: My Vote Wisconsin



## MLS BYLAWS Approved by RANW Directors September 19, 2024

New language in green and discarded language stricten <u>HERE</u>. Clean version once amended <u>HERE</u>.

Amendment to the Bylaws is approved by the following process:

Article XVI Section 1a: Upon approval of amendments by the Board of Directors, such changes shall be noticed to the membership. Within thirty (30)days from the date of publication, all amendments shall automatically go into effect provided no petition from the membership has been received. If a petition signed by five percent (5%) of the members eligible to vote is received by the Association within thirty (30) days from the date of publication, the amendment(s) in question shall be submitted to the members for a vote, either at a membership meeting, or for a ballot vote by mail, or by an electronic vote, at the option of the Board of Directors. Article XVI Section3: Amendments to these Bylaws which are mandated by the National Association of REALTORS® shall become effective upon their approval by the Board of Directors at which a quorum is present.

## **Reminders from Data Compliance**

Listing contracts/amendments should NOT be uploaded to listings OR emailed to data compliance. Any documentation with commission verbiage on it should NOT be uploaded to MLS.

## **Fiber Homes Real Estate Agent Education Course**

We are pleased to provide this FREE educational webinar regarding the value of fiber internet for real estate transactions.

October 16 | 11-11:30am CT

You will learn how to find which internet is available at any address, how to answer your client's questions about internet, and how leverage fiber internet as a selling point.

We have an active integration with Fiber Homes, so you can find this information for FREE, right in our MLS. Register Now: <u>https://zoom.us/webinar/register/WN\_qEI\_iZHfSuOJ-Yj6LnfzTA</u>

## **Upcoming MLS Webinars**

Click on the training calendar/link for each vendor to register for free daily or on demand webinars!

- <u>CRS Data MLS Tax Suite Training</u>
- Paragon Webinar Calendar
- FOREWARN Webinars
- Realtor.com Virtual Training Center (Live and On Demand Training)
- RPR (Realtors Property Resource) Live Webinars
- <u>Supra On Demand Video Tutorials</u>
- WRA Thursday Takeaways Video Series (Updated each Thursday)
- WRA Legal Update Live Webcast Video Series (must login to WRA)
- <u>NAR Professional Development Live Virtual Courses</u>
- <u>NAR Right Tools, Right Now Virtual Webinars</u>
- Lone Wolf Technologies: zipForm Edition YouTube Learning Videos

## **RANW Stats at a Glance**

RANW MLS stats come out on the 10th of every month.

Please visit our <u>Reddit page</u> for past stats! Want to create your market statistics and trending reports? See our how-tos HERE:

- Click HERE for the How-To on Stats from Paragon!
- <u>Click HERE for RPR Market Trend Reports and FREE Canva Templates!</u>



## The RANW Alex and Amanda Show!

It's the RANW Alex and Amanda Show! Prefer your news content in the form of a video? We have you covered!

What's new with RANW? What should you be looking forward to and taking seriously in the next few months? <u>We've got the scoop HERE!</u>



Ever feel like you're missing out on important Real Estate happenings between RANW Newlsletters? Take a few minutes to join our social media and other resource pages! **We highly recommend our Facebook Members Only Group!** 

- Facebook Members Only Group
- Facebook Public Page
- <u>Instagram</u>
- LinkedIN Members Only Group
- <u>Reddit Housing Stats</u>
- <u>RANW.ORG</u>
- <u>Threads</u>
- <u>X</u>
- YouTube Channel (Videos and Podcasts).
- Staff Email and Phone
- Paragon Pop-Up Messages (Must Login in Paragon)
- <u>Texts from RANW</u>
- RANW Newlsetter The REALTOR® Agenda (2nd Monday of the month)



## October RANW Affiliate Spotlights: Sam Theiler, Gowey Title and Town N' Country Title

Sam Theiler speaks for 40 title companies in the state! Watch the video for everything these businesses have to offer! We're thrilled to have Sam and Gowey Title/Town N' Country Title as Affiliate members of RANW. <u>Watch the video HERE!</u>



## Jason Haasch, Top to Bottom Home Inspections, LLC

Jason is the kind of person who becomes your lifelong friend while in a grocery store buying juice. He's a trustworthy businessman with decades experience and above and beyond expertise, including many certifications that Home Inspectors don't have. Serving the Badger State, Jason's personality colors the room while his professionalism makes sure you leave no stone unturned. <u>Watch the video HERE!</u>



## Laura Truax and Kyle Hauke -Home State Mortgage, Silver Stone Team

Featuring Laura Truax and Kyle Hauke, this team has been tearing it up for a combined 25 years of experience while proud to be local. Laura takes part in multiple RANW Committees and has proven herself as a real community veteran. There is rarely a networking event where this team isn't present to support RANW and the real estate community. Kyle and Laura, we are so proud to have you as RANW Affiliate Members!



Supra Lockbox System

Daylight savings goes into effect on Sunday, November 3rd, and clocks fall back one hour. Most lockboxes are set to 24 hour access, but they are able to be programmed to timed access. If a lockbox is programmed for timed access, those hours do not change when the clocks change.



## **The New RANW Foundation**

An RANW Foundation has been established and with it a new RANW Founation, chaired by Jill Dickson-Kesler. Please follow our correspondance closely for more information soon:

**Mission:** The RANW Foundation seeks to empower non-profits in their pursuit of creating safe, affordable, and sustainable housing for all.

**Vision:** Through strategic partnerships, community engagement, and dedicated funding, the RANW Foundation aims to strengthen the capacity of housing organizations to build communities where diversity is celebrated, opportunities are abundant, and individuals have access to the stability and dignity that a secure home provides.

#### **Giving Guidelines:**

- Funds are transferable only to other 501(c)(3) organizations.
- Funds will be directed to non-profits with a housing focus.
- **One-third** of the funds will be allocated to the following Habitat for Humanity Organizations:
  - Wolf River
  - Greater Fox Cities
  - Greater Green Bay
  - Oshkosh
  - Fond du Lac
- **One-third** of the funds will be allocated to non-profits addressing housing needs for homeless, elderly, disabled, and veteran populations.
- **One-third** of the funds will be reserved for distribution to non-profit organizations on a case-by-case basis for housing-related needs.

## New Member Orientation Committee Brings Back LIVE Orientation!



**See someone familiar?** RANW has only had a few LIVE sessions so far this year, but we love seeing our new REALTOR® members in person and getting to know them. Welcome new members and thank you to Cheryl Dreger, Orientation instructors, and the New Member Orientation Committee!



## WCIE Commercial . Real Estate

## Announcing the NEW Moody's Marketplace!

The new domain for the website and marketplace is **www.moodyscre.com** which will eventually replace our national site Commercial Exchange. The marketplace has integrated with the CRE marketing website (formerly <u>cre.moodysanalytics.com</u>), creating a single, comprehensive destination for anyone seeking CRE content from Moody's.

## New Key Features:

Better SEO:

With this deployment, we have included many changes in our SEO strategy. We have opened the inventory as previously discussed, which will drive traffic, as well as made changes to our page structures and a handful of other changes to increase the chances that listings are ranked higher in Google pages, increasing traffic and leads to our customers. More views mean more leads > More leads mean more brokers will use our marketplace > More brokers will produce better data to power the rest of our CRE ecosystem of products.

If your company is interested in joining WCIE, please contact cdreger@ranw.org.





## **NAR REALTOR® Benefits**

NAR members, take a break! <u>Click HERE!</u> Rides with AVIS, up to 35% off + extra \$15!

If you're sitting on listings this spring that could use a little TLC before going to market, follow these three steps from <u>1-800-GOT-JUNK?</u>, <u>Bosscat Home Services</u> and <u>Curbio</u> to breathe new life into lackluster homes and get your sellers more money at closing.

Visit the FedEx Small Business Center and stay one step ahead. You'll find advice on everything from shipping services to creating a My FedEx Rewards account. You can also join FedEx Advantage® and save up to 26% on express shipping. Use passcode LCRS8P 01. Limitations may apply. <u>bit.ly/3UeEcly</u>