

**COMPENSATION DISCLOSURE FOR WISCONSIN AGENCY AGREEMENTS**

1 **Commissions are not set by law and are fully negotiable.** A Firm and the party agree upon the amount  
2 or rate of the Firm’s commission, which must be stated in a specific and conspicuous manner. This  
3 agreement is documented in the agency agreement.

4 This Compensation Disclosure is for use with any WB listing contract or WB buyer agency agreement that  
5 has a mandatory use date before August 15, 2024. For listing contracts and buyer agency agreements with  
6 a mandatory use date of August 15, 2024, or later, this Compensation Disclosure is not needed.

**For Sellers**

7 The Firm has disclosed, and Seller approves offers of compensation to cooperating firms working with  
8 buyers such as subagents and buyer’s firms: \_\_\_\_\_

9 \_\_\_\_\_

10 (Exceptions if any): \_\_\_\_\_.

**For Buyers**

11 The Firm cannot receive compensation from any source that exceeds the amount or rate agreed to in the  
12 buyer agency agreement. The amount of compensation agreed to in the buyer agency agreement must be  
13 objectively ascertainable and may not be open ended such as “whatever is being offered by the listing firm”  
14 or “whatever the seller is offering to the buyer’s firm.” If the amount of compensation agreed to in the buyer  
15 agency agreement is open ended, Buyer and the Firm agree to amend the compensation section of the  
16 buyer agency agreement before August 17, 2024, to make the amount of compensation objectively  
17 ascertainable.

18 \_\_\_\_\_

19 Seller’s/Buyer’s Signature ▲ Print Name Here ► Date ▲

20 \_\_\_\_\_

21 Seller’s/Buyer’s Signature ▲ Print Name Here ► Date ▲

22 This Disclosure was presented to Seller/Buyer by [Licensee and Firm] \_\_\_\_\_

23 \_\_\_\_\_ on \_\_\_\_\_

24 \_\_\_\_\_ Date ▲